



To: A.Y. McDonald Water Works Customers  
From: Charles "Chip" Piekenbrock  
Date: December 14, 2021  
RE: Water Works Price Increase Effective January 11, 2022

A.Y. McDonald Mfg. Co. will be implementing a price increase effective January 11, 2022, on all Water Works Brass and No-Lead Brass products due to rising costs and supply chain issues. These products will increase by 12% which will be implemented through a list price adjustment. This price increase does not affect A.Y. McDonald Mfg. Co. Pump, Plumbing, or Natural Gas products.

Full Freight Allowed (FFA) requirements will also be changed to cover cost increases in this segment. Effective January 11, 2022, the FFA requirement will increase from \$6,000 to \$7,000 net.

All orders received on or after 12:00 PM CST January 11, 2022, will be subject to the increased price levels. Existing fixed price contracts will be honored through the expiration date of that quotation.

Our digital catalog, as well as excel and PDF files of the new pricing will be available on our website prior to the effective date. You may check your item net pricing after the effective date via our customer portal at [aymcdonald.com](http://aymcdonald.com). In the upper right corner of your screen, "login" to your customer account, add products to your shopping cart or use our new Price and Availability tool to see your item net pricing for any A.Y. McDonald Mfg. Co. products. Should you need assistance with pricing or logging into our customer portal, please contact our Customer Service Department by calling 1-800-292-2737 or e-mail [sales@aymcdonald.com](mailto:sales@aymcdonald.com).

We realize the amount of work that it takes on your part to implement price changes. The A.Y. McDonald Family appreciates your understanding and thanks you for your support of our 165-year-old business. Please contact your Territory Manager or me directly with any questions you may have.

Sincerely,

Charles "Chip" Piekenbrock  
Vice President of Sales

**A.Y. McDonald Mfg. Co.**